

Scotsman is more than just great ice machines. We stand behind every product we sell.

Starting with our world-class manufacturing facility in South Carolina and producing reliable products, to our dedicated support network of distributors, dealers and service providers. From beginning to end, we strive to provide our industry and customers with the Ultimate Ice Experience.

Envisioning a suite of indoor or outdoor appliances that includes an ice machine can provide an unexpected luxury. By knowing how and when to recommend ice, our industry partners play a key role by helping ensure the customer is provided with a high-quality experience.

Just like any other appliance, asking key questions to identify wants and needs will determine which ice form and machine will help enhance a client's lifestyle.

IDENTIFYING NEED

Does the client ...

- Enjoy entertaining?
- Have a large family?
- Cook a lot?
- Have a coffee system?
- Have active lifestyles?
- Own a boat or yacht?
- Fish for sport or pleasure?

DETERMINING INSTALLATION OPPORTUNITIES

Does the client have...

- Have a wet bar?
- Butler's Pantry?
- Kitchenette?
- Beverage Center?
- Home gym?
- Outdoor kitchen?
- Undercounter refrigeration?



ENTERTAINING & CONVENIENCE

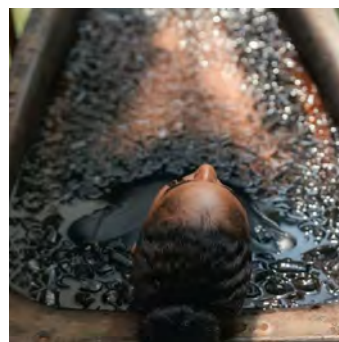
Beverages: From snow cones to cocktails



Food Display: Just like the professionals



Therapeutic Uses: Accelerate recovery time



On-the-Go: Pack a cooler for the park, sports game, beach, picnic, etc.

